

Fig. 9: Decision tree to define a indicator value for regulation success per environmental problem

Fig. 9 provides a scheme to derive an indicator for what we call the regulatory success. The uneven importance given to this indicator by the three cultural perspectives is reflected in the parameters s1 and s2. In the case of environmental carcinogenesis, the problem is well known and partly understood. Many regulations limit the emissions or use of carcinogenic substances, and the emissions of substances such as benzene, poly-aromatic hydrocarbons or heavy metals are indeed declining in the industrial countries. However, the mentioned long-term target will not be met by following the present regulations, partly because the aim is very ambitious and partly because of the high persistency of some carcinogenics and the long latency time between today's exposure and the expected effects. The indicator value s1 is therefore chosen following the diagram in Fig. 9, which is presently translated into adjustment factors of 0.8 for both the egalitarian and the hierarchic perspectives and of 0.9 for individualists (lower importance of long-term planning).

The exact composition of the manageability factor is provided by Equations (2) and (3). Hofstetter (1998:145) provides first estimates for the parameters. However, empirical work with decision makers will be necessary to validate them.

$$m_{p,c} = R_{p,c} \cdot X_{p,c}^{gc} \cdot S_{p,c} = \tag{2}$$

$$m_{p,c} = (1 - relative \ reduction \ of \ D_p \ at \ E_c \cdot f) \cdot \left(\frac{N_p}{T}\right)^{gc}$$
 (3)

with  $m_{p,c}$  manageability factor [-] indicator for the ease of damage reduction [-] indicator for the excess of long-term policy targets[-]

 $S_{p,c}$  indicator for the success of regulation [-] outcome of the damage assessment for human or ecological health measured in the respective damage units

E<sub>c</sub> additional unit effort in financial and legislative terms

f consideration factor dependent on the modelling assumptions in the damage assessment  $N_p$  impact due to present environmental interventions contributing to environmental problem p target level for the environmental problem p cultural perspective dependent exponent  $s1_c$ ,  $s2_c$  parameters for the regulatory success factor

p index for environmental problem
c index for the three cultural perspectives ('in-

index for the three cultural perspectives ('individualists', 'egalitarians' and 'hierarchists')

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